

PMP

Growth Summit

Building Relationships & Profit

2026

PROGRAM GUIDE

March 10–12, 2026
Reunion Resort
Orlando, Florida



PMP Growth Summit

Building Relationships & Profit

Let's build the future together

Welcome to the ninth annual *Pest Management Professional (PMP)* Growth Summit!

This year, we once again are bringing together the best and brightest minds in pest control. Our goals are simple: to share proven and new solutions, tips and trends, and strengthen professional bonds.

We want to thank our 15 meeting partners for making this event possible. Their support helps 40 attendees from 31 different service companies grow their businesses in 2026 and beyond. Let the learning and networking begin!

Event highlights include:

- **Meet the Partners:** Join us today at 3:30 p.m. in the Grande Ballroom. You will hear short, helpful talks about proven and new solutions from our industry partners.
- **Breakfast Roundtables:** Start your mornings on Wednesday and Thursday (7 a.m. to 8:20 a.m.) with valuable conversations. Discuss with peers today's biggest growth obstacles and opportunities. You can find your assigned, moderated roundtable on the sign outside the Grande Ballroom on both mornings.
- **One-on-One Meetings:** Connect with our partners on Wednesday and Thursday to talk specifically about your company's needs and plans for growth. These scheduled meetings are a great way to grow your network and knowledge.
- **Networking Events:** Have fun, and build and fortify friendships! We have a golf scramble, and for non-golfers a round of mini golf on Wednesday, plus social receptions on Tuesday and Wednesday evenings.

We encourage you to review your schedule in advance and make the most of every minute. Please arrive on time for each Growth Summit session so you don't miss any chances to learn and connect.

We are so glad to have you with us!



Marty Whitford

VP of Content
and Group Director



Heather Gooch

Editor-in-Chief

Agenda

Tuesday, March 10

11:00 a.m. – 4:00 p.m.	Arrivals/Check-in	Grande Lobby
3:30 p.m. – 5:00 p.m.	Meet the Partners Presentations	Grande Ballroom
5:00 p.m. – 6:00 p.m.	Break	
6:00 p.m. SHARP	Group Photo	Grande Lobby
6:30 p.m. – 9:30 p.m.	Welcome Reception	Eleven Restaurant
	Courtesy of  Control Solutions Inc. A member of the ADAMA Group	

Wednesday, March 11

7:00 a.m. – 8:20 a.m.	Breakfast and Summit Roundtables	Grande Ballroom
8:35 a.m. – 11:15 a.m.	Individual Meetings	Grande Tower Suites
12:00 p.m.	Boxed Lunch for Golfers	Watson Course
12:20 p.m.	Scramble Rules	Watson Course
12:30 p.m.	Lunch and Miniature Golf for Non-golfers	The Clubhouse
12:30 p.m. – 5:30 p.m.	Golf Outing	Watson Course
	Beverage carts courtesy of  Control Solutions Inc. A member of the ADAMA Group	
7:00 p.m. – 10:00 p.m.	Dinner	Seven Eagles Pool
	Courtesy of  JT EATON SINCE 1932	

Thursday, March 12

7:00 a.m. – 8:20 a.m.	Breakfast and Summit Roundtables	Grande Ballroom
	Courtesy of  PelGar USA	
8:35 a.m. – 12:15 p.m.	Individual Meetings	Grande Tower Suites
12:20 p.m.	Departures	Grande Lobby

Attire Recommendations

Dinners: Very casual, jeans OK. Open-air party, dress for the weather

Golf: Polo or golf shirt with shorts or slacks

Meetings: Business casual (Golfers, please wear golf clothes to meetings on Wednesday)

Important Note!

Please bring along and refer to your personalized meeting schedule for details on your individual meetings

Partners

Arkion Life Sciences



551 Mews Dr.
New Castle, DE 19720
302-504-7400

Website: ArkionLS.com

Modern Solutions for a Changing World

Arkion Life Sciences is a technology driven company that is dedicated to discovering, developing, manufacturing and marketing environmentally responsible solutions that address today's evolving challenges. We specialize in high-performance pest control products, including essential oil based mosquito and tick control systems designed for effectiveness, stability and scalability.

Founded as a joint venture between DuPont and ConAgra, Arkion was built on a foundation of technical excellence, operational discipline and manufacturing expertise. We combine advanced research capabilities with scalable production to deliver reliable, market-ready solutions for professional, retail and private-label partners.

Today, Arkion continues to innovate at the intersection of science and performance, creating practical technologies that solve real-world problems while supporting long-term environmental responsibility.

Company representatives:

BJ Harrington, Marketing Director, 713-304-7537,
bharrington@arkionls.com

Devin Duval, National Sales Manager, 803-730-9642,
dduval@arkionls.com

Toni Simei, Business Director of Commercial Pesticides,
tjosimei@arkionls.com, 908-616-9336

Atticus



940 NW Cary Pkwy., Suite 200
Cary, NC
984-465-4754

Website: AtticusLLC.com

X (formerly Twitter): [@AtticusTurf.com](https://twitter.com/AtticusTurf.com)

Atticus is a U.S.-owned and -operated, demand-driven manufacturer of battle-tested chemistries — established in 2014 and built from the ground up with a clear purpose to enhance daily life. Through our crop and non-crop portfolios, our seasoned team helps you maximize your input requirements to secure critical food supply and protect and beautify the environment. As an independent company, we make decisions at your speed, executing each step with discipline to turn strategy into results you can trust. This focus allows us to consistently deliver on our value proposition: Relevant. Simple. Reliable.

Company representatives:

Blake Dotson, Director, Professional Pest Management, EcoCore Division, 678-708-6538, blake.dotson@atticusllc.com

Ross Huneycutt, Senior Director, EcoCore Division, 919-244-4098,
ross.huneycutt@atticusllc.com

Control Solutions Inc.



5903 Genoa-Red Bluff Rd.
Pasadena, TX 77507
281-892-2500

Website: csi-pest.com

X (formerly Twitter): [@CSI_pest](https://twitter.com/CSI_pest)

Control Solutions Inc. (CSI) is a U.S.-based specialty chemical manufacturer with a strong reputation for providing effective, innovative and economical solutions across several markets. Founded in Pasadena, Texas, CSI serves the Pest Control, Turf & Ornamental, Consumer Products and Professional Animal Health Care sectors. As a subsidiary of ADAMA, the fifth-largest agricultural chemical company globally, CSI benefits from access to a vast array of active ingredients, enabling them to offer a broad portfolio of products.

Over the past 10 years, we've pioneered several groundbreaking products and set new standards in the specialty chemical industry. Our innovative solutions, categorized under Tekko Technology, Doxem Difference and Pressurized Solutions, are crafted with precision to cater to the varied demands of our professional customers. Discover innovation you can apply from CSI!

Company representatives:

Josh Johnson, Southeast Coast Territory Manager, 281-742-9984,
josh.johnson@controlsolutionsinc.com

Karl Kibodeaux Sr. ACE, PCO Key Account Manager, 409-433-8744,
kkibodeaux@controlsolutionsinc.com

FieldRoutes



390 South Woods Mill Rd., Suite 300
Chesterfield, MO 63017
888-380-3035

Website: FieldRoutes.com

X (formerly Twitter): [@FieldRoutes](https://twitter.com/FieldRoutes)

FieldRoutes, a ServiceTitan product, is a leading cloud-based and mobile SaaS provider for pest control businesses. FieldRoutes' platform automates many aspects of field service operations for enterprise and small business customers with office management, advanced route optimization, payment processing, digital sales, marketing, and customer acquisition capabilities. Pest control providers across the country rely on FieldRoutes to provide them with data-driven insights to become more efficient and drive revenue to their business, so they can grow quickly, scale intelligently and serve their customers relentlessly. Visit FieldRoutes.com to learn more.

Company representative:

Bob McElhannon, Senior Account Executive, 614-340-0782,
bmcelhannon@fieldroutes.com

J.T. Eaton & Co.



393 E. Highland Rd.
Twinsburg, OH 44087
800-321-3421

Website: JTEatonPMP.com

X (formerly Twitter): [@JTEatonCompany](https://twitter.com/JTEatonCompany)

JT Eaton has been family-owned and -operated since 1932. We offer a complete line of quality pest control products, including the best-selling paraffin Bait Block, developed in 1962, and the first-ever Stick-Em glue trap, developed in 1979. In 2026, we're excited to release a brand-new integrated pest management system the likes of which the pest control industry has never seen: the Trojan Horse! This station holds, conceals and protects full-size multiple catch mouse traps, glue traps, snap traps, rodenticide, insecticide and anything else you can think of!

Company representative:

Joe Smith, Pro Division Sales Manager, 330-840-8717,
joes@jteaton.com

Liphatech



3600 West Elm St.
Milwaukee, WI 53209
888-731-7900

Website: Liphatech.com

X (formerly Twitter): [@Liphatech](https://twitter.com/Liphatech)

Liphatech is a provider of intelligent pest management solutions. Our highly experienced team brings innovative products, years of experience and strategic recommendations to every pest challenge. We believe that no other company delivers such a diversified product lineup. Liphatech brought the future of pest management to rodent control with innovation and chemistry, developing the first soft bait rodenticides and three of the industry's active ingredients — chlorophacinone and bromadiolone, as well as difethialone — a Liphatech exclusive. Today, we offer a diversified portfolio of products and strategies for a variety of pests and environments. Experienced people make the difference at Liphatech. With more than 150 years of technical pest management experience, all members of the Liphatech team work together to provide intelligent pest management solutions with a unique blend of world-class customer service, scientific innovation, effective products and technical expertise.

Company representatives:

Matt Titshaw, Business Manager, 404-449-5836,
titshawm@liphatech.com

Nick Fugate, Eastern Regional Sales Manager, 641-799-8346,
fugaten@liphatech.com

Neogen



944 Nandino Blvd.
Lexington, KY 40511
859-254-1221

Website: Neogen.com

X (formerly Twitter): [@NeogenCorp](https://twitter.com/NeogenCorp)

For more than 40 years, Neogen has provided premium products for the food manufacturing, professional pest control and animal health industries. Since then, Neogen has quickly filled a trusted niche in the professional pest control industry by introducing products under the SureKill brand. With the tagline "One Brand, Endless Protection," SureKill offers a diverse range of solutions tailored for every pest management professional, including rodenticides, insecticides, equipment and sanitation products. Recent additions to this product line include SureKill Evolve SC — a broad-spectrum deltamethrin insecticide that offers effective knockdown and long-lasting control of listed pests — as well as the SureKill Gel Bait Pro Applicator — a linear, thumb-driven gel applicator designed for consistent metered applications. The recent completion of the 3M Food Safety merger has quickly cemented Neogen as one of the largest providers of food safety solutions globally, for our commitment to safeguard against the threats posed by pests and pathogens.

Company representatives:

Mark Turner, Territory Manager, 904-521-0131, mturner@neogen.com
Casey Prewitt, Director — Professional Pest, 270-556-4506,
cprewitt@neogen.com

Nifty Marketing



1340 Overland Ave.
Burley, ID 83318
866-207-6681

Website: NiftyPest.com

X (formerly Twitter): [@NiftyMarketing](https://twitter.com/NiftyMarketing)

We bring boots-on-the-ground experience to our full stack of pest control marketing services. With a proven track record in the industry and a decade-long history of client success, Nifty Pest takes a nerdy and knowledgeable approach that consistently drives growth and visibility.

Company representatives:

Devin Harper, Director of Product Management, 208-430-9773,
devin.harper@niftymarketing.com

Josh Gazelka, Managing Director, 208-430-7993,
josh.gazelka@niftymarketing.com

Partners

Nisus



NISUS®

100 Nisus Dr.
Rockford, TN 37853
800-264-0870

Website: NisusCorp.com

X (formerly Twitter): @NisusCorp

Nisus Corp. manufactures effective pest control products with the lowest possible impact to the environment at its facility in the foothills of the Great Smoky Mountains in Tennessee. Since its start in 1990 with its flagship product, Bora-Care, Nisus now sells more than 30 products in eight countries around the world. Nisus carries a complete line of products for the pest control industry, including bio-sanitation, odor control and disinfection products. In addition to its pest control division, Nisus manufactures environmentally conscious solutions for the industrial wood protection industry and the agricultural micronutrient industry.

Company representatives:

Charlene Mertz, Regional Manager, 800-264-0870,
charlenem@nisuscorp.com

Mike Purcell, Southeast Regional Manager, 404-450-0531,
mikep@nisuscorp.com

PelGar USA



215 Evergreen Ct.
Saylorsburg, PA 18353
610-849-1723

Website: Pelgar.co.uk/usa

X (formerly Twitter): @PelgarUSA

PelGar is a leading British manufacturer of rodenticide, insecticide and exclusion products for the control of public health pests around the world. With a dynamic research and development program, which draws on a wide range of market intelligence and technical feedback, the PelGar team aims to provide innovative and novel solutions to any global pest problem. In particular, PelGar is very active in creating novel products to be used in conjunction with traditional chemical active ingredients. This includes Roban Barrier, Entrap Monitoring Gels, Vanguard Heavy bait stations and many other innovative pest products.

PelGar — not just another bait company.

Company representatives:

Andrej Branc, Americas Business Manager, 610-849-1723,
andrej@pelgar-usa.com

Edward Bredemeyer, President, 830-714-1588,
ed@pelgar-usa.com

Rockwell Labs



1257 Bedford Ave.
North Kansas City, MO 64116
816-283-3167

Website: RockwellLabs.com

X (formerly Twitter): @RockwellLabsLtd

Rockwell Labs develops, manufactures and markets products to help pest management professionals (PMPs) solve problems every day. The core strengths of Rockwell are found in these four product categories: Baits, Botanicals, Bio Sanitation and Dusts. Rockwell's innovative bait formulation technology delivers superior efficacy against a broad spectrum of crawling pests both indoors and out. Rockwell's baits include the innovative InTice Borate Baits and the cutting-edge InVict Advanced Baits. Rockwell's EcoVia Botanicals product line are advanced FIFRA 25(b)-exempt botanical pesticides developed through extensive scientific research and proven effective in the real world. Rockwell's powerful probiotic InVade Bio Sanitation product line works more effectively than simple chemical cleaners in areas with chronic moisture and organic matter. Rockwell's exclusive formulations of botanical (EcoVia WD), borate (BorActin) and silica (CimeXa)-based dusts are designed for use in a variety of broad-spectrum control. Finally, Rockwell's Aprehend Biological Bed Bug Control product is a revolutionary biopesticide for the elimination and prevention of bed bugs. When paired with CimeXa dust, PMPs can get unmatched results on bed bug control.

Company representatives:

James Osuch, Vice President of Sales, 816-283-3167,
josuch@rockwelllabs.com

Steve Sullivan, Southeast Territory Sales Representative,
404-615-6310, steve@sullivansales.net

SiteOne Pest Management



300 Colonial Center Pkwy., Suite 600
Roswell, GA 30076
629-207-9945

Website: SiteOne.com/en/Pestmanagement

X (formerly Twitter): @SiteOneSupply

When pests pop up, pest management professionals and landscape pros turn to SiteOne for a broad variety of pest management solutions along with expert advice. A full range of top-rated, effective insecticides, termiticides, traps, baits and more can help stop pests before they become a nuisance. Its exclusive LESCO control products are engineered to work the first time, every time. But before you can prevent your problem, you first need to identify what you're dealing with. SiteOne's pest experts can help determine what type of problem is attacking your customers' properties and tailor solutions to help eliminate, control and prevent the pest from returning.

As your elimination destination, you can get everything you need for a project in one stop. Plus, SiteOne.com has articles on best treatment practices and tips on how a variety of add-on services can be an easy way to grow your business and reputation. Keep pests in check while providing an immense value to customers.

Company representatives:

Jeremy Brown, Pest Specialist II, 629-207-9945,
jbrown7@siteone.com

Craig Valentine, National Account Manager, 463-322-1708,
cvalentine@siteone.com

Brian Jones, Segment Manager — Pest Management, 941-416-3164,
bjones@siteone.com

Solea AI



2261 Market St., Suite 46170
San Francisco, CA 94114
929-212-0994

Website: Solea.ai

Solea AI is all-in-one software that is built to help pest control companies handle more work without adding administrative staff. It brings together customer management, scheduling, reporting and billing into a single system where automation supports daily workflows such as answering inquiries, booking services and following up on payments. By reducing manual coordination and keeping information centralized, Solea AI enables businesses to increase job capacity, respond faster to customers and grow while maintaining lean office teams.

Company representatives:

Christopher Brodowski, CEO, 929-212-0994, christopher@solea.ai
Jordan Schoner, Customer Success Manager, 605-910-2402,
jordan@solea.ai

Triadex Services



5334 Primrose Lake Circle
Tampa, FL 33647
877-874-2339

Website: triadexservices.com

X (formerly Twitter): @TriadexServices

Triadex Services helps pest management professionals grow their businesses effectively and profitably through a combination of its premium plastic direct mailers fused with some highly effective targeting options — such as focusing on new movers to single-family homes and intelligent carrier routes — to improve route densities and profitability.

New residential accounts can be added for a fraction of the normalized customer acquisition cost (CAC) cost of \$200 to \$250.

Company representatives:

Graham Mitchell, Account Executive, 908-400-1145,
graham@triadexservices.com

Ryan Mogged, Vice President of Strategic Accounts and Partnerships,
813-951-6348, rmogged@triadexservices.com

PestPac by WorkWave



101 Crawfords Corner Rd., Suite 2511-W
Holmdel, New Jersey 07733
800-762-0301

Website: PestPac.com

X (formerly Twitter): @WorkWave

PestPac is an industry-trusted end-to-end platform, boasting 40 years of experience not just in field service, but in pest control. We unify your entire operation, both in the office and in the field, on one integrated system designed specifically for the challenges you face every day.

Empower your team to sell, service and satisfy more customers with tools built for scalable growth. PestPac streamlines success through automated marketing tools, intelligent route optimization, a robust mobile app for real-time field management, and the features you need to service commercial and multi-unit properties more efficiently.

From the office to the field, PestPac can deliver everything you need to know to outpace competitors and be the best in pest.

Company representatives:

Ben Miller, Enterprise Account Manager, 513-368-4034,
benjamin.miller@workwave.com

Jeff Peck, Senior Account Manager, 614-983-1323,
jeff.peck@workwave.com

Attendees

1 STOP PEST CONTROL

Cincinnati, OH • 513-888-9576
\$1.25 million • 8 employees

Top materials-intensive pests: Termites, cockroaches, bed bugs

Top labor-intensive pests: Rodents, cockroaches, bed bugs

Top callback pests: Ants, spiders, cockroaches

Angie Richter

Co-owner

1stoppest@gmail.com

Career start: Working with Bill

Family: Married, three adult children, six grandchildren, one granddog, four grandcats

Hobbies/Interests: Arts and crafts, reading

Favorite sports team: Columbus Blue Jackets

Favorite TV/streaming shows: "Sweet Magnolias," "Suits"



Bill Richter

Co-owner

1stoppest@gmail.com

Career start: Terminix termite technician

Family: Married, three adult children, six grandchildren, one granddog, four grandcats

Hobbies/Interests: Hockey, woodworking

Favorite sports teams: Detroit Redwings and Columbus Blue Jackets

Favorite TV/streaming shows: "Yellowstone," "Landman"



AARDVARK PEST MANAGEMENT

Philadelphia, PA • 215-333-4442
\$1.5 million • 12 employees

Top materials-intensive pests: Mice, termites, flies

Top labor-intensive pests: Mice, termites, flies

Top callback pests: Mice, flies, cockroaches

Marty Overline

President

aardvarkpest@comcast.net

Career start: U.S. Air Force

Family: Partnered, 15 grandchildren

Hobbies/Interests: Fishing, sports, boating

Favorite sports teams: Philadelphia teams (Eagles season ticket holder)

Favorite TV/streaming shows: Sports



ACCEL PEST CONTROL

Virginia Beach, VA • 757-270-3338
\$12.5 million • 80 employees

Top materials-intensive pests: Rats, bed bugs, termites

Top labor-intensive pests: Rats, bed bugs, termites

Top callback pests: Ants, spiders, bed bugs

Shon Vodila

President

shon@accelepest.com

Career start: Outside sales representative in 1999

Family: Married, two sons

Hobbies/Interests: Golf, traveling, college football, spending time outdoors and with family

Favorite sports team: Ohio State Buckeyes

Favorite TV/streaming shows: Reality shows like "Survivor," documentaries, sitcoms



Matt Vodila

Area Manager (based in Canton, OH)

mattvodila@accelepest.com

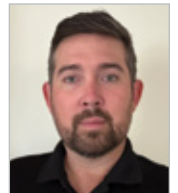
Career start: Working with Shon

Family: Engaged, two kids, one cat, one dog

Hobbies/Interests: Golf, family time, board games, watching sports

Favorite sports teams: Ohio State football and Cleveland Browns

Favorite TV/streaming show: "Stranger Things"



ALL U NEED PEST CONTROL

Fort Myers, FL • 888-239-2847
\$40 million • 205 employees

Top materials-intensive pests: German cockroaches, termites, rodents

Top labor-intensive pests: Bed bugs, rodents, termites

Top callback pests: Ants, cockroaches and spiders

Kris Bagnara, ACE

CSO

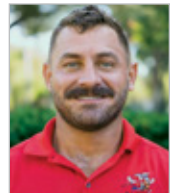
Kris@alluneedpest.com

Career start: Needed a job as a teenager over 20 years ago

Family: Married, one daughter, one son, two cats and two dogs

Hobbies/Interests: Fishing, hiking, traveling, sports, outdoors in general

Favorite TV/streaming show: "The Office" is my all-time favorite



ALLEYMOR INC. (DBA PESTMASTER SERVICES OF THE HUDSON VALLEY)

Kingston, NY • 845-340-9700
\$8 million • 45 employees

Top materials-intensive pests: Wildlife, bed bugs, termites
Top labor-intensive pests: Bed bugs, termites, wildlife
Top callback pests: Ants, rodents

Paul Alley, ACE, CWC0

President

pestmasterny@aol.com

Career start: Needed a job in college

Family: Married, two adult children

Hobbies/Interests: Fishing, traveling, golf, pickleball

Favorite sports teams: Anything NASCAR

Favorite TV/streaming shows: "The Pitt," any BBQ cooking show



AMERICAN CRAWLSPACE & PEST SERVICES

Lynwood, WA • 425-742-8764
\$12 million • 54 employees

Top materials-intensive pests: Rodents, wildlife, ants
Top labor-intensive pests: Rodents, carpenter ants, wildlife
Top callback pests: Rodents, odorous house ants, wasps

Mark Lee

President

mark@americancrawl.com

Career start: Orkin Pest Control

Family: Married, four children, 13 grandchildren, one great-grandchild

Hobbies/Interests: Golf, sports

Favorite sports teams: Seattle Mariners and Seahawks

Favorite TV/streaming shows: "NCIS," "Heartland"



Patty Lee

Office Manager

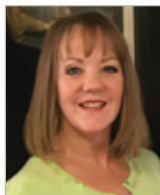
nightengalesings@hotmail.com

Career start: Working with Mark

Family: Married, four children, 13 grandchildren, one great-grandchild

Hobbies/Interests: Gardening, singing, reading

Favorite TV/streaming show: "Heartland"



Jessica Townsend

CEO

jessica@americancrawl.com

Career start: Sales

Family: Partnered, six adult children

Hobbies/Interests: Volleyball, yoga, golf, paddleboarding, hiking, kayaking, reading, singing, music, cooking, travel

Favorite sports teams: Los Angeles Rams and Dodgers, Seattle Seahawks and Mariners, Husky volleyball



ANCHOR PEST CONTROL

East Brunswick, NJ • 732-636-8761
\$12 million • 55 employees

Top materials-intensive pests: Wildlife, rodents, bed bugs

Top labor-intensive pests: Wildlife, rodents, bed bugs

Top callback pests: Rodents, cockroaches, wildlife

Carmen Reino

President

carmen@anchorpestcontrol.net

Career start: Purchased a one-person operation

Family: Three adult children, three granddaughters

Hobbies/Interests: Working out, sports, coaching

Favorite sports teams: Notre Dame, New York Giants and Yankees, Los Angeles Lakers

Favorite TV/streaming shows: "I spend most my time listening to home services podcasts; I will soon be featured on 'Next Level CEO.'"



AXN GROWTH PARTNERS

Phoenix, AZ • 602-899-2222
\$45 million • 185 employees

Top materials-intensive pests: General pest, termites, wildlife

Brent Agee

CEO

brent@axnteam.com

Career start: Family business

Family: Married, three children

Hobbies/Interests: Black belt in Jiu-Jitsu, professional in cowboy mounted shooting



Attendees

BALLARD PEST MANAGEMENT

Opelika, AL • 334-332-2226
\$2 million • 13 employees

Top materials-intensive pests: Termites, German cockroaches, rodents
Top labor-intensive pests: Termites, German cockroaches, rodents
Top callback pests: German cockroaches, fleas, mosquitoes

Scott Ballard

CEO

scott@ballardpest.com

Career start: I needed a job to provide for my new wife

Family: Married, four children, three grandchildren

Hobbies/Interests: Collecting J's (Jordans), hanging with my kids, going to Disney

Favorite sports teams: Auburn Tigers, Denver Broncos

Favorite TV/streaming shows: WWE, "New Girl," "Friends," "Reba," cooking shows



Jennifer Ballard

CEO

jennifer@ballardpest.com

Career start: Working with Scott

Family: Married, four children, three grandchildren

Hobbies/Interests: Hanging with my kids, going to Disney with my husband

Favorite sports team: Auburn Tigers

Favorite TV/streaming shows: "New Girl," cooking shows, "Grey's Anatomy"



BLASINGAME PEST MANAGEMENT

Griffin, GA • 770-914-1036
\$920,000 • 5 employees

Top materials-intensive pests: Termites, rodents, mosquitoes
Top labor-intensive pests: Termites, rodents, German cockroaches
Top callback pests: Ants, smokey brown cockroaches, fleas

Billy Blasingame

CEO

bblasingame@blasingamepest.com

Career start: Family business

Family: Married, two adult children, one grandson, two dogs

Hobbies/Interests: RV camping, playing drums

Favorite sports teams: Georgia Bulldogs, Jacksonville State University

Favorite TV/streaming shows: "Tulsa King," "Landman"



Dylan Blasingame

VP of Operations

dblasingame@blasingamepest.com

Career start: Family business

Family: Married, four fur babies

Hobbies/Interests: Golf, tarantulas

Favorite sports team: Jacksonville State University

Favorite TV/streaming shows: "The Big Bang Theory," "Seinfeld"



BUCKINGHAM PEST CONTROL

St. Charles, MO • 636-274-7400
\$2.3 million • 12 employees

Top materials-intensive pests: Wildlife, rodents, termites
Top labor-intensive pests: Wildlife, German cockroaches, bed bugs
Top callback pests: Ants, brown recluse, various flying insects

Noel Buckingham

President

Noel@buckinghampestcontrol.com

Career start: Former in-laws owned a construction company with no loyalty to a pest control company

Family: Married, two children, three adult stepchildren, one dog

Hobbies/Interests: Travel, scuba diving

Favorite sports team: St. Louis Blues



BUG-N-A-RUG EXTERMINATORS

Wilmington, NC • 910-254-9443
\$13 million • 99 employees

Top materials-intensive pests: Bed bugs, termites, cockroaches
Top labor-intensive pests: Termites, mosquitoes, cockroaches
Top callback pests: Ants, cockroaches, bed bugs

Charlie Butcher

Regional Manager

charlie@bugnarug.com

Career start: Friend suggested an Orkin sales inspector job in 2005

Family: Engaged, two grown stepchildren, two dogs

Hobbies/Interests: Music and concerts, hunting, fishing, golf, playing tournament-level pool

Favorite sports teams: North Carolina Tarheels, Dallas Cowboys

Favorite TV/streaming shows: "Landman," "Yellowstone" shows/sequels, Paramount/Taylor Sheridan shows



CAPITAL PEST SERVICES

Raleigh, NC • 919-847-8110
\$6 million • 42 employees

Top materials-intensive pests: Termites, mosquitoes, bed bugs
Top labor-intensive pests: Termites, mosquitoes, bed bugs
Top callback pests: Ants, cockroaches, fleas

Zack Taylor

VP and Co-owner

zack@capitalpest.com

Career start: Family business

Family: Married, two sons, one dog

Hobbies/Interests: Saltwater fishing, hunting, attending sporting events, snow skiing, cooking, traveling, bourbon

Favorite sports teams: Carolina Hurricanes, NC State

Favorite TV/streaming shows: Anything outdoors related, particularly "MeatEater," "Heartland Waterfowl," "Into The Blue"



CLINT MILLER EXTERMINATING

Albemarle, NC • 704-436-9786
\$2.5 million • 17 employees

Top materials-intensive pests: Termites, ants, bed bugs
Top labor-intensive pests: Termites, powderpost beetles, bed bugs
Top callback pests: Ants, smokey brown cockroaches, mosquitoes

Will Miller

Sales Manager

will@cmext.com

Career start: Family business

Family: Single

Hobbies/Interests: Golfing, hunting, riding motorcycles

Favorite sports team: Carolina Panthers

**DIAL ENVIRONMENTAL INC.**

East Hanover, NJ • 973-228-2500
\$5 million • 30 employees

Top materials-intensive pests: Termites, mice, grubs
Top labor-intensive pests: Termites, ants, mice
Top callback pests: Ants, mice, stinging insects

Laurie Cavaliere

Executive VP, Operations

laurie@dialenvironmental.com

Career start: Office clerk

Family: Married, one daughter, one son

Hobbies/Interests: Cooking, entertaining, live music, golfing

Favorite sports teams: Dallas Cowboys, New York Yankees

Favorite TV/streaming shows: "Modern Family," "Tulsa King," "Grey's Anatomy"

**FLORIDA PEST PROS**

Spring Hill, FL • 352-600-7979
\$2.7 million • 18 employees

Top materials-intensive pests: Termites, rats, ants
Top labor-intensive pests: Termites, rats, cockroaches
Top callback pests: Ants, cockroaches, rats

Kevin Citarella

Managing Partner

kcitarella@flpestpro.com

Career start: Family business

Family: Married, five adult children, one grandson, one dog

Hobbies/Interests: Baseball, golf, police dramas, suspense books, history

Favorite sports teams: Tampa Bay's Rays, Lightning, Buccaneers

Favorite TV/streaming shows: "Reacher," "Law & Order," "The Judge"

**FULLSCOPE PEST CONTROL**

Kingwood, TX • 832-898-0190
\$3.2 million • 16 employees

Top materials-intensive pests: Rodents, termites, mosquitoes
Top labor-intensive pests: Bed bugs, German cockroaches, invasive ants
Top callback pests: Bed bugs, German cockroaches, invasive ants

Camille Landry

Owner

info@fullscopepestcontrol.com

Career start: Entomologist

Family: Married, two daughters

Hobbies/Interests: Gardening, reading

Favorite sports teams: Anything soccer

Favorite TV/streaming shows: British murder and suspense

**HAWX PEST CONTROL / GUARDED HARVEST**

Tombstone, AZ • 949-975-9096
\$100 million+ • 800+ employees

Top materials-intensive pests: Rodents, termites, mosquitoes
Top labor-intensive pests: Rodents, termites, mosquitoes
Top callback pest: Ants

Daniel Baldwin, BCE, REHS/RS, CCFS, CP-FS

Hawx VP

Guarded Harvest Founder and CEO

dan.baldwin@hawxservices.com

Career start: Entirely by accident

Family: Six adult children

Hobbies/Interests: Graduate school for both international public health and business administration

Favorite sports teams: San Francisco 49ers and Giants

Favorite TV/streaming shows: Any of the "Star Trek" series, "The Big Bang Theory," "Numb3rs"



Attendees

HiLEVEL PEST SERVICES

Bronx, NY • 719-676-7333

\$1.5 million • 11 employees

Top materials-intensive pests: Rats, mice, cockroaches

Top labor-intensive pests: Rats, mice, cockroaches

Top callback pests: Rodents, cockroaches, flies

Jonathan Cruz

President

jcruz@hilevelpestservices.com

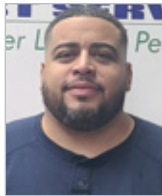
Career start: Western Pest Services

Family: Married, three children

Hobbies/Interests: Fishing, tobacco/cigar production, sports, classic cars

Favorite sports teams: New York Yankees and Giants, Manchester United

Favorite TV/streaming shows: "The Walking Dead," "Power," "Mayor of Kingstown"



Danny Pichardo

VP

dannyp@hilevelpestservices.com

Career start: Technician

Family: Married, two sons, one dog

Hobbies/Interests: Playing dominoes

Favorite sports team: New York Yankees

Favorite TV/streaming show: "Your Honor"



IRB PEST MANAGEMENT

Twinsburg, OH • 216-256-1066

\$2 million • 5 employees

Top materials-intensive pests: Bed bugs, rodents, termites

Top labor-intensive pests: Bed bugs, rodents, subterranean termites

Top callback pests: Bed bugs, German cockroaches, mice

Indea Williams

President

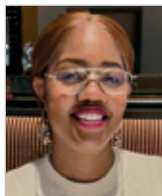
IRBpestscontrol@gmail.com

Career start: Family business

Family: Two adult daughters, two dogs

Hobbies/Interests: Golf, karaoke, volunteering at local shelters

Favorite sports team: Cleveland Browns (even when they're struggling), plus I follow soccer, baseball, basketball



MANNING'S PEST CONTROL

Southport, NC • 910-457-5289

\$4.5 million • 26 employees

Top materials-intensive pests: Bed bugs, German cockroaches, termites

Top labor-intensive pests: Bed bugs, German cockroaches, termites

Top callback pests: American cockroaches, fleas, mosquitoes

Margie Alsbury

General Manager

Margie.manningspest@gmail.com

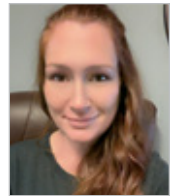
Career start: Customer service representative

Family: Married, one daughter, three dogs

Hobbies/Interests: Reading, fishing

Favorite sports team: Washington Commanders

Favorite TV/streaming show: "Grey's Anatomy"



Tim Phillips

Service Manager

timphillips.mpc@gmail.com

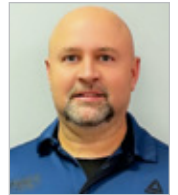
Career start: Moved to the coast

Family: Married, one son, two dogs

Hobbies/Interests: Watching live sports

Favorite sports team: Carolina Hurricanes

Favorite TV/streaming show: "It's Always Sunny In Philadelphia"



PESKY CRITTERS INC.

Troy, MO • 636-528-8437

\$1.2 million • 10 employees

Top materials-intensive pests: Bed bugs, termites, mosquitoes

Top labor-intensive pests: Termites, ants, spiders

Top callback pests: Ants, German cockroaches, clover mites

Jeremy Goins

Owner

jeremy@nocritters.com

Career start: Family business

Family: Married, one daughter

Hobbies/Interests: Bass fishing, hunting, Brazilian Jiu-Jitsu

Favorite sports teams: St. Louis Blues, Missouri Tigers football

Favorite TV/streaming shows: "The Office," "A Knight of the Seven Kingdoms"



PEST CZAR

Towson, MD • 443-377-3365
\$1.5 million • 8 employees

Top materials-intensive pests: Rats, bed bugs, termites

Top labor-intensive pests: Bed bugs, termites, rats

Top callback pests: Ants, mice, cockroaches

Erika Milenkovic

Owner

erika@pestczar.com

Career start: My former husband

Family: Partnered, two kids, one dog, one bunny

Hobbies/Interests: Walking trails, puzzles, Lego, cooking

Favorite sports teams: Baltimore Ravens and Orioles, Denver Broncos, Tampa Bay Bucs

Favorite TV/streaming shows: "Breaking Bad," "Squid Game"



QUALITY PEST SERVICES

Stockton, CA • 714-630-4800
\$24 million • 250 employees

Top materials-intensive pest: Drywood termites

Top labor-intensive pest: Drywood termites

Top callback pests: Rodents, bed bugs

Nate Pops

Regional Account Manager

nate@qualitypestservices.net

Career start: Friend's family business

Family: Married, seven children

Hobbies/Interests: Family time, sports, riding my Harley

Favorite sports teams: 49ers, A's and Notre Dame



RAINBOW PEST EXPERTS

Minnetonka, MN • 612-999-0922
\$3.9 million • 23 employees

Top materials-intensive pests: Mice, rats, mosquitoes

Top labor-intensive pests: Mice, rats, mosquitoes

Top callback pests: Mice, wasps, yellowjackets

Lane Zimmerman

Operations Manager

lzimmerman@rainbowpestexperts.com

Career start: Customer service

Family: Married, two daughters

Hobbies/Interests: Fishing, golf, cooking

Favorite sports teams: Minnesota Vikings, Wolves, Twins, Wild

Favorite TV/streaming shows: "The Office," "Ted Lasso," football



RENTOKIL TERMINIX

Macungie, PA • 610-554-9693
\$7.27 billion • 15,000 employees

Top materials-intensive pests: Rodents, bed bugs, termites

Top labor-intensive pests: German cockroaches, mosquitoes, bed bugs

Top callback pests: Rodents, German cockroaches, small flies

Dr. Nancy Troyano, BCE

Senior Director, Education and Training

nancy.troyano@rentokil.com

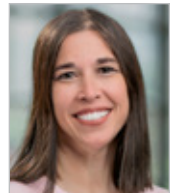
Career start: Entomologist

Family: Married, two daughters, four dogs, two cats

Hobbies/Interests: Crustaceans, outdoor adventure club, hiking, nature

Favorite sports teams: New York Giants and Virginia Tech Hokies

Favorite TV/streaming shows: "Schitt's Creek," "1000-lb Sisters"



ROLLINS INC.

Atlanta, GA • 404-852-8113
\$3.7 billion • 16,000 employees

Top materials-intensive pests: Rodents, bed bugs, termites

Top labor-intensive pests: German cockroaches, termites, bed bugs

Top callback pests: Ants, rodents, mosquitoes

Dr. Brittany Campbell

Innovation Lead

brittany.campbell@rollins.com

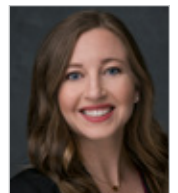
Career start: Entomologist

Family: Married, two dogs

Hobbies/Interests: Traveling, hiking, snowboarding, kayaking — outdoors in general

Favorite sports teams: University of Florida Gators, Virginia Tech Hokies

Favorite TV/streaming show: "The Office"



Attendees

SLUG-A-BUG

Melbourne, FL • 321-259-7844
\$11.3 million • 72 employees

Top materials-intensive pests: Rodents, termites
Top labor-intensive pests: Raccoons, rats, termites
Top callback pest: Ants

Elliot Zace

President

ezace@slugabug.com

Career start: Was asked to join 26 years ago

Family: Married, two children, three dogs

Hobbies/Interests: Fishing, youth group

Favorite sports team: Dallas Cowboys



Eric Griffith

Operations Manager

egriffith@slugabug.com

Career start: Lawn technician

Family: Married, two adult children, seven grandchildren

Hobbies/Interests: Inventing, designing solutions, reading Scripture, swimming in the ocean

Favorite sports team: Denver Broncos

Favorite TV/streaming shows: "The Lincoln Lawyer," whodunnits, detective and lawyer shows



TOP GUN PEST CONTROL

Alexander City, AL • 256-234-7375
\$1.5 million • 14 employees

Top materials-intensive pests: Termites, bed bugs, ants
Top labor-intensive pests: Termites, bed bugs, German cockroaches
Top callback pests: Ants, American cockroaches, spiders

Darren Fuller

Owner

topgunco@gmail.com

Career start: A friend asked me to join

Family: Married, two adult sons

Hobbies/Interests: Family, friends, church, hunting, fishing, golf — anything outdoors

Favorite sports team: Alabama Crimson Tide football

Favorite TV/streaming show: "Yellowstone"



Shane Fuller

VP of Marketing

topgunco@gmail.com

Career start: Family business

Family: Married, one daughter and another on the way

Hobbies/Interests: Music

Favorite sports team: Alabama Crimson Tide

Favorite TV/streaming shows: "Outer Banks," "New Amsterdam," "Stranger Things"



TRAD'S PEST CONTROL

Jacksonville, FL • 904-733-7488
\$5 million • 30 employees

Top materials-intensive pests: Lawn pests, perimeter treatments for general household pests, mosquitoes
Top labor-intensive pests: Perimeter pests, rodents, German cockroaches
Top callback pests: Rats, ants, cockroaches

Denise Trad-Wartan

CEO

dwartan@tradspetcontrol.com

Career start: Family business

Family: Married, two adult daughters, one son-in-law, one granddog

Hobbies/Interests: Reading, gardening, cooking, baking

Favorite sports event: World Cup Soccer

Favorite TV/streaming shows: "New Girl," "The Queen's Gambit," "Succession," "Arrested Development"



WOODY'S EXTERMINATING

Bohemia, NY • 631-838-5477
\$1.8 million • 10 employees

Top materials-intensive pests: Cockroaches, rodents, stinging insects
Top labor-intensive pests: Cockroaches, rodents, stinging insects
Top callback pests: Ants, stinging insects, cockroaches

Ryan Wood

President

info@woodysexterminating.com

Career start: Friend asked me to join

Family: Married, two daughters, one dog

Hobbies/Interests: Poker, wiffleball, baseball, being active outdoors

Favorite sports teams: New York Yankees, Jets, Rangers, Knicks

Favorite TV/streaming shows: "Landman," "Breaking Bad," "Money Heist," "Ozark"



Christina Wood

Operations Manager

info@woodysexterminating.com

Career start: Working with Ryan

Family: Married, two daughters, one dog

Hobbies/Interests: Being a PTA member and class mom, watching TV and movies, getting dinner with friends

Favorite TV/streaming shows: "Landman," "Ozark," "Bridgerton," "The Traitors" and pretty much any Bravo show





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